



*BACHELOR* PERFORMANCE  
SPORTS TEXTILE AND  
FOOTWEAR //

2012/13



## Bertrand BOUCHARDON

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35 years

Driving licence + vehicle

## WORK EXPERIENCE

*from 1997 to 2012 Winter season*

### **SPORT EDUCATION**

*ESF ALPE D'HUEZ*, La Plagne, Le Collet d'Allevard.

*ESI COURCHEVEL 1850*, La Toussuire.

Alpine ski, snowboard and handi-ski (tamdemski) instructor.

- Mainly English-speaking clients, adults and children from 2.5 years, group and private lessons, full day, week and more.
- Technical and conversational English mastered.

*from 1995 to 2012 Summer and winter seasons*

### **ACTIVITY LEADING**

*MOUNTAIN HOLIDAY CAMP* in Le Collet d'Allevard (38).

Ville de Montreuil (93).

Educational assistant director.

Educational coordinator in charge of team project progression and outdoors activities.

Activity leader, climbing and kayaking instructor.

- Logistics of outdoor and educational activities : management and procurement of camping, climbing and hiking equipment. Bivouac organisation.
- Team management
- Evaluations and assessments.
- Supplier relations, follow-up and bookings.
- Administrative and accounts management. IT and technology, PC and Mac

## EDUCATION

2012/13 : **BACHELOR PERFORMANCE SPORTS TEXTILE AND FOOTWEAR**  
IUT Annecy - France

2006 : **DEUST : AGAPS Animation et Gestion des Activités Physiques, Sportives ou Culturelles**

UFR-STAPS Lyon

- Training included : animation in the sporting arena, and management of organisational structures.

2005 : **BEES Alpin Skiing Qualification 1st degree**

1997 : **A-LEVELS STT Business IT**

### **SOCIALCULTURAL ACTIVITIES AND SPORT**

2011 : Tamdemski Qualification

2007 : BAFD : Basic & practical course.

2006 : Fédéral Canoe-kayak Instructor

2000 : BAFA : Kayak qualification.

1997 & 2007 : First Aid Certificate (AFPS)

1995 : Climbing Instructor

## INTERESTS/ACTIVITIES

### **Sports practised regularly :**

Alpine ski - snowboard - Club/competition badminton - mountain biking - hiking - climbing - squash - tennis - kayaking.

### **Sports practised occasionally :**

Cross-country skiing - ski touring - wake-boarding - water-skiing - sailing - caving - canyoning - paragliding - kitesurfing - skydiving.



## Pauline CHRISTIN

Chez les Racles

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22 years old

Driving licence + vehicle

<http://paulinechristin.ultra-book.com>

## WORK EXPERIENCE

June to September 2012 .....  
**SELLER - DÉCATHLON** - Publier (74)

August 2011 to May 2012 .....  
**AUPAIR - STOCKHOLM - SWEDEN**

Summer job from 2007 to 2011 .....  
**SEASONAL WORK IN A MOUNTAIN RESTAURANT - WAITRESS**  
(Summer and winter vacation)  
Le Pré Richard - Bernex // Hôtel Le Bois Joli - St Paul en Chablais

## INTERSHIPS

May to June 2010 .....  
INTERNSHIP during 6 weeks  
**GRAND CHELEM MANAGEMENT** . Morges . Switzerland  
Compagny specialized in sport's events.  
*Graphic charter - Print communication ( flyers, catalogs, post, ... ) - Project management - PLV - Packaging - event architecture - photography - teamwork.*

2009 .....  
INTERNSHIP during 6 weeks  
**INITIALE AGENCY** global communication . Lyon . France  
*Graphic charter - Print communication ( flyers, catalogs, post, ... ) - PLV - Packaging - stand - teamwork*

2008 .....  
INTERNSHIP during 4 weeks  
**SOVACOM AGENCY** global communication . Evian-les-bains . France

## EDUCATION

2012/13 : **BACHELOR PERFORMANCE SPORTS TEXTILE AND FOOTWEAR**  
IUT Annecy - France  
• *Innovation's Project - Marketing and communication - Design - Knowledges in textile- apparel's test. All courses in english.*

2011 : **HIGH DIPLOMA IN GRAPHIC DESIGN - EVENT DESIGN**  
Lycée Marie curie - Marseille - France  
• *Creation of packaging, PLV, event architecture - Visual communication*

2009 : **A-LEVEL IN GRAPHIC COMMUNICATION  
( PROFESSIONAL BACCALAUREATE )**  
Lycée du 1er film - Lyon - France  
• *Graphic charter - Print communication*

### SOFTWARE

Mastered : Photoshop, Illustrator, In Design.

### LANGUAGES

French (native), English : advanced level, Chinese: beginner

## INTERESTS/ACTIVITIES

- ski mountaineering, trail running, gymnastic (12 years - 5 in competition) mountain biking, hiking.
- Photography
- Travel, cooking
- I have a general interest for Arts and regularly visit exhibitions and galleries.



# Laurent COUDURIER

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20 years old

Driving licence + vehicle

## WORK EXPERIENCES

August 2012

### MUNICIPAL EMPLOYEE

St Jeoire Prieuré  
**Maintenance of city**

April to June 2012

### TECHNICIEN IN MECHANICAL ENGINEERING

Quality development, Conception of control tool, production management  
CIAT Company - Culoz

August 2011

### MUNICIPAL EMPLOYEE

St Jeoire Prieuré - Maintenance of city

December 2010

### HUMANITARIAN MISSION - OMG Amadonza - South Africa

Development of kayaking, gift of materials, coaching

## EDUCATION

2012/13 : **BACHELOR PERFORMANCE SPORTS TEXTILE AND FOOTWEAR**  
IUT Annecy - France

June 2012 : **DUT IN MECHANICAL ENGINEERING, WITH SPORTS-STUDIES**  
IUT Annecy - France

• **Conception of products - quality contrôle - organize, plan and manage production - write specifications - realisation of careened slept bike.**

June 2009 : **FRENCH BACCALÉUREATE in mechanical engineering, with honors**

2009 : AFPS

### SOFTWARE

Mastered : SolidWorks - AutoCad - Pack office

### LANGUAGES

French (native), English (Upper intermediate)

## INTERESTS/ACTIVITIES

- Canoing slalom in competition - since 8 years - 50th French - French champion by team
- Cross country skiing, good level
- Trail Running, Hiking
- Climbing, level 6a in head
- Ski mountainering ( beginner )



## Nicolas DEWEERDT

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FRANCE

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21 years old  
Driving licence + vehicle

## WORK EXPERIENCE / INTERNSHIP

April 2012- June 2012 .....

### **MECHANICAL DESIGNER - JAMES WALKER**

Champagne au Mont d'Or  
Write specifications for a test bench and design it on a design software (solidedge)

May 2011- March 2012 .....

### **INTERIM - ATOUT TRAVAIL TEMPORAIRE**

Annecy - Interim  
Acting at the temp agency for service in restaurants, industrial maintenance...

August 2011 .....

### **COMMIS CHEF - PORTE DE CHINE RESTAURANT**

Dardilly - CDD

## EDUCATION

2012/13 : **BACHELOR PERFORMANCE SPORTS TEXTILE AND FOOTWEAR**  
IUT Annecy - France

2009-2012 : **DUT MECHANICAL AND PRODUCT ENGINEERING IN SPORTS STUDENTS SECTION**

IUT Annecy - France

*Design a tool; tooling and product industrialization; organize, plan and manage production; ensure and control quality and maintenance ; write specifications ; system and product design.*

June 2009 : **French Scientific Baccalaureate with biology option and mathématiques speciality**

### SOFTWARE

Mastered : SolidWorks - Solidedge - Pack office

### LANGUAGES

-French: Native language  
-English: Intermediate level, professional use  
-German: High school diploma level

## INTERESTS/ACTIVITIES

- High level sportsmen in rowing ( 5° at France team championships, 16° at France individually championships, 7° at European Championships)
- Guitar mastered: 8 years in a music school and 3 years with a band
- Passionate of outdoor sports (multisports' raids, trail running, downhill biking, windsurfing...)
- Federal diploma Initiator Rowing
- Holder of the Certificate of Training in First Aid



# Valérie GARCIA

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22 years old

Driving licence + vehicle

## EDUCATION

2012-2013

### BACHELOR PERFORMANCE SPORTS TEXTILE AND FOOTWEAR

IUT Annecy - France

Specialisation in Design, Marketing, Communication, Research and Innovation.

2008-2011

### BACHELOR GEOGRAPHY AND ENVIRONMENT

University Lyon 3 and European School of Rural Area Engineering - France

Specialisation in Energies, Sustainable development, Urbanism, Economy

2008

### FRENCH BACCALAUREATE

La Versoie High School - France

Specialisation in economical and social sciences

## INTERNSHIPS

May 2011-August 2011

### PROJECT RESEARCHER

- Mission : In charge of running water diagnosing in the area of Anthy-sur-Léman
  - Tasks : Map making, hydrology and geology studies, meeting with professionals, preventive actions, studies on the spot
- Main hall - Anthy-sur-Léman - France*

July 2009-August 2009

### PROJECT RESEARCHER

- Mission : In charge of agriculture reglementation and rural development in the area «Le Chablais»
  - Tasks : Surveys, map making, computing, meeting with professionals ( mayors, technicians, ... ), studies on the spot
- Syndicat Intercommunal des Eaux des Moises - Perrignier - France*

## WORK EXPERIENCES

2008-2012

- *Chambermaid* - Centrale Locative - Avoriaz - 3 months each year
- *Shop assistant* - Snack de la Capitainerie - Thonon-les-Bains - 3 months each year
- *Waitress* - Restaurant Les Trappeurs - 2 months

### SOFTWARE

Pack office, MapInfo Professional, Access, Sphinx, ArcGis-Arcview

### LANGUAGES

English (Upper intermediate IELTS:6/9 - TOEIC:760/990)

Spanish (Good written and oral level), French (Native language)

## INTERESTS/ACTIVITIES

- Skiing (advanced level), athleticism (6 years, regional level), dancing
- Hobbies : Photography, hiking
- Abroad experiences : Finland, Norway, England, Spain, Italy
- Attests : Rigorous, open minded, autonomous, dynamic, sens of entrepreneurship, team spirit



## Claire GIRAUD

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26 years old  
Driving licence + Vehicle

[www.clairegiraud.fr](http://www.clairegiraud.fr)

## WORK EXPERIENCE

*August 2011- April 2012*

### **GRAPHIC DESIGNER - RAIDLIGHT - VERTICAL**

St Pierre de Chartreuse - CDD

Print - PLV - Packaging - Web - Signalétique - Graphic design, Project management, teamwork..

**Communication work to the start of the new Trail «Custom shoes» (packagings, PLV, ads, flyers, roll-up, stand arrangement...)**

*April 2010- July 2011*

### **GRAPHIC DESIGNER - NOVALTO**

Montmélian - CDD

Business communication, BtoB, BtoC.

Graphic charter, Print communication ( flyers, catalogs, post, ...), Web design (websites, newsletter...), Project management, teamwork, responsibilities. **For members: webpage, flash sales, newsletter...**

*January - March 2010*

### **GRAPHIC DESIGNER - DUNI**

Montmélian - Freelance : Newsletter 2010.

### **DESIGNER - CAMSPORTS**

Estrablin - Freelance : packaging.

*April - June 2009*

**GRAPHIC DESIGNER** - Matos-2-sport.com - Freelance : webdesign.

*2008*

**1 YEAR IN NEW ZEALAND :**

**GRAPHIC DESIGNER - Escapecafe.co.nz** - Freelance : Print design, web.

**DESIGNER - Malcom&Summer design** - Freelance, architecture agency.

## EDUCATION

2012/13 : **BACHELOR PERFORMANCE SPORTS TEXTILE AND FOOTWEAR**

Annecy le Vieux

• Innovation's Project - Marketing and communication's project-Textile specificity.

2007 : **LICENCE PROFESSIONNELLE**

Industrial creativity and development - Montluçon

• **Project management** : requirements document, estimate, contact with customer, graphic & product design.

2006 : **BTS PRODUCT DESIGN**

Assistant en création industrielle - La Souterraine

• **Creativity & design : design project, technical map, 3D, mood board...**

2004 : **BAC STI ARTS APPLIQUÉS** - St Etienne

### SOFTWARE

mastered : Photoshop, Illustrator, In Design.

3D Studio max, SolidWorks, Pack Office.

**ENGLISH** Advanced level

## INTERESTS/ACTIVITIES

• **15 years experience for the climbing practice, ski.**

**Enthusiast for mountain sport (speleology, skiing, trekking...)**

• 2008 : Waitress (New Zeland)

• 2007 : Instructor for photoshop & illustrator - Lycee Einstein, Montluçon (3 months)

• 6 years for animation with children, EEDF (Bénévolat).

• Design of Acrylic picture



# Outi HYYPPÄ

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Switzerland

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41 years old

Driving licence + vehicle

<http://ch.linkedin.com/in/outi-hyyppa>.

## WORK EXPERIENCE

January 2007- September 2007

### NOKIA OYJ

Oulu, Finland

**R&D:** Product design, User experience design, User interface design, User research, Usability testing, Product concepting, Mobile technology  
**Research and concept work of connected home environment and design of mobile phone application for that.**

May 1995 - January 2007

### POLAR ELECTRO OY

Kempele, Finland

**R&D:** Requirement definition, Software specification, User interface design, Software testing, Usability testing.

**Product Marketing:** User research, Product definition, Product training, Marketing materials.

**Management:** Project management, Team management, Subcontractor management, Process development, Team work.

**Research and development of training systems for both serious athletes and leisure sport people including wrist units, sensors (heart rate, speed, power, activity, GPS), the PC software and the Web service.**

July 2009

### 3 YEARS IN SWITZERLAND, GENEVA

Parent-Faculty Association of College du Lemman, Versoix

**Web Manager - Web design:** Development and management of the website and the extranet of the association.

September 2007-July 2009

### 2 YEARS IN GERMANY, ERLANGEN

Parent-Teacher Organization of Franconian International School, Herzogenaurach/Erlangen,  
Secretary - Education development, Event organization

## EDUCATION

2012/13 : **BACHELOR Performance Sports Textile and Footwear**  
Annecy le Vieux - France

2006 : **USABILITY DESIGN (ECTS 32)**

University of Art and Design, Helsinki, Finland

- Special education program in Usability design, user centered design methods and creative thinking

2002 : **SPORTS MEDICINE (ECTS 22,5)**

University of Kuopio, Finland

- Basic studies in human physiology, sports injuries and sports training

1996 : **MASTER OF SCIENCE ELECTRICAL ENGINEERING MSc. EE (ECTS 270)**

University of Oulu, Finland

- Measuring and automation technology, Biomedical measurements
- Treasure of the student association

**SOFTWARE :** Office tools, Photoshop, Illustrator, Software prototyping, MatLab, Wordpress, Social Media.

**LANGUAGES :** Finnish (native), English (fluent), Swedish (good), German (good), French (beginner)

## INTERESTS/ACTIVITIES

- Special interests: usability, user experience design, wearable technology
- Hobbies: Cloth design (design and making of costumes and competition dresses for figure skating (Club de Patineurs de Geneve)), mountain sport (skiing, snowboarding, trekking...), good food





# Thibault LIEBENGUTH

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33 years old  
Driving licence + vehicle

## WORK EXPERIENCE

*August 2010 - October 2012*

### **GO SPORT - Outdoor Sales Assistant**

Grenoble, France

Set up of the Outdoor department / Stock Management / Customer Relationship / Management of the Ski and Cycle Workshop.

*October 2009 - August 2010*

### **SYNAPSES - Founder & Marketing / Communication Manager**

Grenoble, France

Web, print and media communication Management / Customer relationship / Bike Delivery / Accounting.

*February 2007 - April 2009*

### **ANIMAL CHILL - Co Founder and Communication Manager of the shop**

Grenoble, France

Web, print and media communication Management

*June 2006 - October 2009*

### **HEWLETT PACKARD - Content Manager & Direct Marketing Manager**

Grenoble, France

Project management for Sales team, internal communication management, Event Management.

*September 2002 - August 2004*

### **ROSSIGNOL - Communication and Promotion Assistant**

Grenoble, France

Event Management, Team management, web development, Communication providers relationships.

*May 2002 - September 2002*

### **EDITIONS NIVEALES - Advertising Sales Assistant**

Grenoble, France

Sales development, Event Management.

## EDUCATION

2012/13 : **BACHELOR Performance Sports Textile and Footwear**  
Annecy le Vieux

2003 : **MASTER 2 in Marketing and Management**

IAE, Grenoble, France.

• **1 year internship at ROSSIGNOL**

2002 : **MASTER 1 in Marketing and Management**

IAE, Grenoble, France.

2000 : **DEUG in Economics**

Annecy, France

### SOFTWARE

PC & MAC - Microsoft Office, ADOBE Suite (Illustrator, Indesign, Premiere Pro, Photoshop, Dreamweaver), CMS like Wordpress.

### ENGLISH Fluent

Spanish : Read, Written and Speak Basics

## INTERESTS/ACTIVITIES

- Sports : Skiing, Snowboarding, Climbing, Hiking, Mountaineering, Surfing, Bike Polo.
- Activities : Freelance in Web Development and Photography & Video.



# Jérémie MELLET

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24 years old  
Driving licence + vehicle

## WORK EXPERIENCE

*2011 to 2012*

### **INTERNSHIP WITH AMER SPORTS FRANCE AND IPAC AS PART OF A BACHELOR OF MARKETING AND COMMUNICATION**

- Communication with the press and professional: publishing, product placement, shopping pages and freelance trail, golf, skiing and tennis,
- Support the implementation of a commercial operation : «Funny Days» for Salomon
- Update Brand Center and Salomon followed approvals of consumers,
- Update Intranet Amer Sports France,
- Launch event and participation in the «City Trail» in Lyon,
- Promoting student rally «Altigliss» in Val d'Isere and the «3 Vallées Enduro»
- Referencing new collections on the websites.
- Creation of communication materials (POS, press kit)
- Dialogue with the Press agency

*Since 2009*

### **PARTICIPATION IN TESTING PROTOTYPES IN THE ACTIVITY «FOOTWEAR» IN COLLABORATION WITH THE ADVANCED SALOMON:**

- Testing «field» and durability, fit and material
- Controlled trials
- Focus Groups

*2008 to 2011*

### **INTERNSHIP WITH BOTANIC METZ-TESSY AND SCPI UNDER MY BTS MANAGEMENT BUSINESS UNIT (MMU)**

2 days per week at school and 3 days in the company:

- Management teams development of new products, customer relations, customer service from suppliers, inventory, customer orders and supplier product introduction, competitive review,
- meetings and video conferences for listing of new products N + 1 to be referenced or not in stores.
- Anime meetings sectors via power point with a discussion with employees on sales, margin, future goals and challenges, the future business operations

## EDUCATION

2012/13 : **BACHELOR PERFORMANCE SPORTS TEXTILE AND FOOTWEAR**  
IUT Anancy - France ( partnership with Outdoor Sport Valley - all courses in english )

2011-2012 : **BACHELOR MARKETING AND COMMUNICATION**

Industrial creativity and development

- Project management : requirements document, estimate, contact with customer, graphic & product design.

2011 : **BTS MANAGEMENT OF BUSINESS UNITS**

IPAC ANNECY

### **SOFTWARE**

Office: Office Pack, I Movie, Photoshop, Photo I, SAP  
Environments: Windows, MAC OS.

### **LANGUAGES**

English: Grade Level

## INTERESTS/ACTIVITIES

Sport: especially running, trail running and biking:

- Licensee to AS Aix les Bains, the 4th French athletics club (club Christophe Lemaitre)
- Disciplines: 800 meters short race,
- Results: 1min 56 on 800 th at 2012.4 m in inter-club elites in 2012 France championship cross country in 2011, third in the national inter-club early in 2010, France's final championship cross country in 2010.



## David MOLLINET

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22 years old  
Single - French & Swiss Nationality  
Driving licence + vehicle

## WORK EXPERIENCE

2011- 2012

### TECHNICAL DESIGN OFFICE - CAMPATEC

Vaulx-en-Velin - 69120 - Alternation for 1 year  
Thermals & Fluids Engineering

**Assistant project manager, studies and driving energy projects, 2D design (autocad), 3D design/graphic design (sketchup, layout), teamwork.**

2010

### TECHNICAL DESIGN OFFICE - EDF

Beaufort - 73270 - workplacement  
Work placement for BTS - (1 month)

**Power station of Beaufort > engineering office :**  
**Development of two specifications, 3D conception (google sketchup) of places interventions.**

## EDUCATION

2012/13 : **BACHELOR PERFORMANCE SPORTS TEXTILE AND FOOTWEAR**

University of Anancy - Anancy le Vieux

• **Objective of the bachelor :**

**Train high-level technician for the Sport & leisure industries, in the fields of clothing, footwear, sport bags and textile accessories.**

2011/12 : **LICENCE PROFESSIONNELLE IDPI**

University of Chambéry

Innovation and development of industrial project  
(partnership training with INES)

• **Project management :**

**planification, communication, marketing, team work, innovation project, design project.**

2010 : **BTS STI ELECTROTECHNIQUE**

High school René Perrin - Ugine (73)

• **Half of the year in project:**

**(costing, design and 3D preview, programming and implementation) installation of a electrical panel manager an automated sorting center on three axes.**

2008 : **BAC STI ELECTROTECHNIQUE**

### SOFTWARE

mastered : AutoCad, Artrage3, Google Sketchup, Google Layout, SolidWorks, Pack office, Kerkythea,

### ENGLISH Fluent

Italian (autonomous)

## INTERESTS/ACTIVITIES

- Sports :Trail running, ski freeride, roller, tennis, climbing, Handball, basketball
- Photography
- Travel, cooking
- Design 3D & 2D



## Alison MONCENIX

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22 years old

Driving licence + Vehicle

## WORK EXPERIENCE

*June 2012- July 2012*

### **SALESWOMAN - POIL DE CAROTTE**

MEGEVE-Summer job

Sell- Advice - Merchandising - Deliveries -Inventory.

**Help the customers in their choice to decorate their home sweet home.**

*August 2011- October 2011*

### **INTERSHIP**

COLMAR-MEGEVE - Internship

Business communication to develop Colmar in France (Italian brand for skisuits)

**Market survey- Competitors survey- Find partners- Train the sellers- Be present on events.**

*Winter 2008 - Winter 2013*

### **SKI INSTRUCTOR-ESF**

MEGEVE-MONT D'ARBOIS - (school holidays and weekend)

Teach ski in english, french, spanish and russian- Customers from every level (beginner to expert)- Private or collective lesson.

*Winter 2008 - Winter 2013*

### **SHOP ASSISTANT**

COLMAR-MEGEVE (after ESF - school holidays and weekend)

**Sell-Advice-Customer Relationship.**

## EDUCATION

2012/13 : **BACHELOR PERFORMANCE SPORTS TEXTILE AND FOOTWEAR**  
ANNECY LE VIEUX

- Innovation's Project - Marketing and communication's project- visit ISPO MUNICH 2013- Knowledge in textile- apparel's test.

2010/12 : **DUT «TECHNIQUE DE COMMERCIALISATION»**

IUT ANNECY LE VIEUX

- 2 markets survey- 1 intership- training to work in the business trade.

2009/10 : **LICENCE 1- IAE**

JEAN MOULIN LYON3 UNIVERSITY

- Economy-Management-Languages and economy, minor russian and university degree in languages of the business in english.

2009 : **BAC ES - MONT-BLANC HIGH SCHOOL**

- SECTION SKI ETUDE - Pass with distinction.

Before 2008 : TRAINING FOR BE SKI ALPIN.

### **SOFTWARE & LANGUAGE**

Mastered : Gimp, Sphinx, Mac, Pac office,

English and Spanish: Advanced level

Russian: Intermediate level

Chinese: Beginner level

## INTERESTS/ACTIVITIES

- Alpine skiing in international competition (4years in FIS).

Enthusiast for mountain sport and gliss sports.

- Horse-riding, diploma galop5.

- Handball in club for 2 years.

Regular practice: Running, Mountain-Biking, Swimming, Snowboarding.

Culture: Concerts, Cinema, Reading, Drawing.

Summer 2010: 2 months in Russia between Saint-Petersbourg and Moscow.



## Basile RAMEAU

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20 years old

## WORK EXPERIENCE

April 2012

### **SELLER - LAGLISSE BOARDSHOP**

Grenoble

Presentation and argumentation of the shop product,  
Good experience of the skateboard/snowboard products.  
Update of the stock.  
Ranking of the new product.

September -October 2011

### **SELLER - ODLO**

Grenoble

Presentation and argumentation of the shop product, ordering some particular product for the customers, good experience of the technicals characteristics.

2009

### **SANDWICH SELLER - FAROUK KEBAB**

A lot of contact with the customers,  
Good experience of the teamwork.

## EDUCATION

### **2012/13 : BACHELOR PERFORMANCE SPORTS TEXTILE AND FOOTWEAR**

Annecy le Vieux.

### **2012 : DUT MARKETING TECHNIQUES**

IUT of Annecy-le-vieux

- *1st year report on behalf of «CAF» of Annecy, 2nd year report on the Novel neighborhood image, week «creation d'entreprise»: creation of a luxury janitorial company*
- *2nd year report on the Novel neighborhood image, week «creation d'entreprise»: creation of a luxury janitorial company.*

### **2010 : BAC SERIE ECONOMIE & SOCIAL**

#### **SOFTWARE**

Microsoft Word, Excel, Powerpoint, SPHINX.

#### **ENGLISH**

Advanced level

## INTERESTS/ACTIVITIES

- **12 years experience for the snowboard practice (freestyle contest, making video...)**
- **Surf, wakeboard during the summer**
- **Street art, hiphop music**



## Adriano ROSSATO

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27 years old

Driving licence + vehicle

Italian Address:

6 St Apollonia  
39057 Appiano (BZ)  
Italy

## WORK EXPERIENCE

October 2011- August 2012

### OBERALP SPA - Bolzano - Italy

Permanent work contract

Customer Care Dynafit & Hardware Salewa

Sales: Management of seasonal orders and sales statistics; ERP sales setting (pricelist, sales terms); management of sales agents sample orders; control of progressive state of orders;

After sales: management of complaints on products and service from customers and sales network; authorisation and management of returning goods; spare parts orders.

November 2008 - September 2011

### EUROTHERM SPA - Bolzano - Italy

Permanent work contract

Quality assurance and production control

Management of complaints and comments on products and processes from clients and sales network; Management and control of products' technical data, labels and instruction manuals; Production quality assurance; Analysis of quality standards and client feedback for products modification and improvement (in collaboration with the R&D); Constant verification of ISO 9001 implementation standards, with a specific focus on non-compliance issues; Continuous monitoring of the company's process flow, in order to verify efficiency improvement.

January - December 2007

### EUROTHERM SPA - Bolzano - Italy

Internship - Development and carrying out of the company's logistic reorganisation project. Reorganisation of the Operation area, in particular of the warehouse: establishment of new allocation criteria, streamlining of the goods storage and handling process.

## EDUCATION

2012/13 : **BACHELOR PERFORMANCE SPORTS TEXTILE AND FOOTWEAR**  
Annecy le Vieux - France

### 2009 : Master's Degree in Lean Management

Private Business school: CUOA Altavilla Vicentina, Vicenza - Italy

• *Study of fundamental principles and methods to ensure streamlining processes in the company's different departments. Simulations, visits companies, practical applications to real-world situations.*

### 2008 : DEGREE IN MANAGEMENT ENGINEERING

University of Padua - Italy

• *Scientific-technological principles and fundamental methods for the management of complex systems and projects inside companies and organisations, combining two main corporate perspectives: technical- productive perspective and economic-managerial one.*

### 2004 : High School Scientific Diploma

Schio, Vicenza - Italy

## SOFTWARE & LANGUAGES

Proficiency in Windows operative system and main application software (Word, Excel, PowerPoint); CAD designing with Autocad 2D.

Languages: First Certificate in English (June 2008) ESOL Examinations of University of Cambridge - European level A1 of German.

## INTERESTS/ACTIVITIES

**Sports and other:** *I am deeply fond of mountain sports which I practice both in winter and summer (ski mountaineering, mountaineering, rock climbing and ice climbing). Since 2008 I am a ski mountaineer instructor at the school of the Italian Alpin Club and of the Mountain Emergency Rescue team in Dolomites (Bolzano). From 2005 to 2008 (during University) I worked in a mountain equipment shop (MAX Sport S.n.c., in Schio) and a member of the Mountain Emergency Rescue team.*



# Michael SCHMID

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38 years old, married  
Driving licence + vehicle

## WORK EXPERIENCE

*October 2004 - October 2012*

**BRAUN/ ORAL-B/ PROCTER&GAMBLE: R&D Project Manager and Design Engineer**

*August 2011 - October 2012*

**CONSUMER & MARKET RESEARCH MANAGER - P&G** Geneva

Broadening Assignment in Commercial Function. Assessment of Trends & Consumer Needs. Integration of Consumer, Market & Brand Understanding in strategic business decisions.

*July 2010 - July 2011*

**PROJECT MANAGER FOR ORAL-B UPSTREAM PROJECTS (5 YEARS+)** Frankfurt

Assessing and defining promising Product Ideas, Investigation of Principles, Development and Qualification of Prototypes, Modelling & Simulation, Filing of Patents.

*April 2008 - June 2010*

**PROJECT MANAGER & DESIGN ENGINEER FOR BRAUN/ORAL-B KIDS BRUSHES**

Frankfurt

Project Manager with responsibility for all electrical and manual Kid's Brushes, Relaunch of Manual toothbrush portfolio, Development, Design and Launch of 3 new manual & 3 new electrical brushes, Qualification of a new Contract Manufacturer based in China, Management of Multifunctional Team and Junior Engineer.

*October 2004 - March 2008*

**DESIGN ENGINEER FOR BRAUN/ORAL-B ELECTRICAL BRUSHES** Frankfurt

Development of a new electrical toothbrush, brushheads and production technologies.

*September 2001 - February 2002*

**INTERNSHIP IN THE AUTOMOTIVE INDUSTRY - BOSCH SPAIN** Barcelona

Internship in R&D Department for electronic Drive Systems, Improvement of Mechanical Design Parts, First Sample Tests, Interaction with Mold Manufacturers.

*September 1990 - August 1994 / 97 / 99*

**EMPLOYEE AS RADIO- AND TELEVISION TECHNICIAN**

Kaufbeuren/ Nürnberg

Apprenticeship from 1990 -1994, working experience in 1997 and 1999.

## EDUCATION

10/1999 - 08/2004: **FH Nürnberg Dipl. Engineer Degree in Mechatronics**

University of Applied Sciences - (Nürnberg)

- Thesis: Design concepts of biological systems - Grade 1,3 (very good)

08/1998 - 09/1999: Employee as Radio & TV Technician (Wieser Elect. - Nürnberg)

09/1997 - 08/1998: A-levels at BOS Nürnberg - (Nürnberg)

09/1996 - 08/1997: Employee as Radio & TV Technician (Wieser Elect. - Nürnberg)

03/1996 - 07/1996: Employee in family-business (Manufacturer of church organs)

01/1995 - 02/1996: Civil Service in an establishment for blind children (Nürnberg)

09/1990 - 08/1994: Apprenticeship and employee as Radio & TV Technician (Kaufb.)

## SOFTWARE

ProEngineer (CAD), ProMechanica (FEM) Adobe Photoshop, SAP, MS Office, LabView, C++

**FLUENT** in English, French, German. Conversational in Spanish & Italian.

## INTERESTS/ACTIVITIES

- **Sports and competitive activities:** Skiing, Snowboarding, Cross-Country Skiing, Surfing, Ice- and Inline Hockey.
- **Hobbies:** Design, Drawing, Travelling and Trekking, Music (Piano and Guitar),
- Development (and patent application) of a machine for creating Ice-Flowers.



## Théo VILLARD

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74350 CRUSEILLES - France

Phone : +33 4 50 44 06 37  
Mobile : +33 6 67 86 13 96  
villard.theo@gmail.com

20 years old

Driving licence + vehicle

## WORK EXPERIENCE

2012

### DUPASQUIER

Food and non-food import, (Genève)  
Order assistant by night for 2 month : handling...

**FACTUEL compagny** : : marketing consulting. Carrying out of a report about the Annecy youth behaviour.  
- Questionnaire administration, analysis and interpretation of qualitative and quantitative datas.

**BONLIEU DES SAVEURS (ANNECY)** : Sale internship in a store for two weeks.  
- Customer adviser, cashier on the cash desk, reference, stock and store management.

2011

### ANNECY CLASSIC FESTIVAL

Association : Internship in communication/trade department – from the 20th of June to the 30th of september.  
**Opinion surveying, creation of a bar, setting up the communication plan, negotiation of tickets-restaurant, management of the festival ticket booth...**

**Club 3B : Bleu Blanc Business** - Pringy  
Buisness, partner association of the Annecy Rugby Club.  
Carrying out of a report about the fame, the image and the waiting of the Annecy Rugby Club spectators.

2010

### VERGERS TISSOT

Pringy - Farm worker during July  
Apple picking, lightening of the orchard...

## EDUCATION

2012/13 : **Bachelor degree "Performance Sports Textile and Footwear"**  
From the University Institute of Technology in Annecy-le-vieux.

### 2010/12 : TECHNIQUES OF COMMERCIALIZATION & MARKETING DEPARTMENT.

Annecy-le-vieux  
• Two-year diploma from the University Institute of Technology.

2009 : **Economic and Social Baccalaureate - Spanish speciality**  
Saint-Julien High School.  
• Honourable mention.

### LANGUAGES

English and spanish : good skills, both written and oral.

### SOFTWARE

Practical of Word / Power point / Excel / Satori / Sphinx / Apicommerce.

## INTERESTS/ACTIVITIES

### SPORT :

**Passionate of rugby:** play for 9 years in Annecy Rugby Club  
• 2007-2009 : Alamercery cadet.  
• 2009-2011 : Ballandrade junior.  
• 2011-2012 : Senior B team, Fédéral 2 championship.  
• 2012-2013 : Junior Belascaïn - Fly half /Full back  
> Team spirit, perseverance, altruism, fighting spirit...